



# Advancing today's therapies to enable healthier lives

Results for the year ended 31 December 2024

22<sup>nd</sup> April 2025

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# Presentation Team



**Dr Sarah Howell**  
Chief Executive Officer

>25 years' experience in biotech and pharma, encompassing senior level commercial and managerial roles:

- GSK Market access for HIV into emerging markets
- Lead on CMC and product development for Celltech pipeline
- Product lead of Cimzia at UCB, through late stage development, approval and launch
- BTG overseeing clinical and commercial product developing and member of the M&A LT
- CEO of Arecor since 2015 overseeing private fundraising and successful IPO in 2021



**David Ellam**  
Chief Financial Officer

>20 years' experience in the life science industry, predominantly in the biotech and medical devices sector. David has held CFO roles at numerous healthcare companies including:

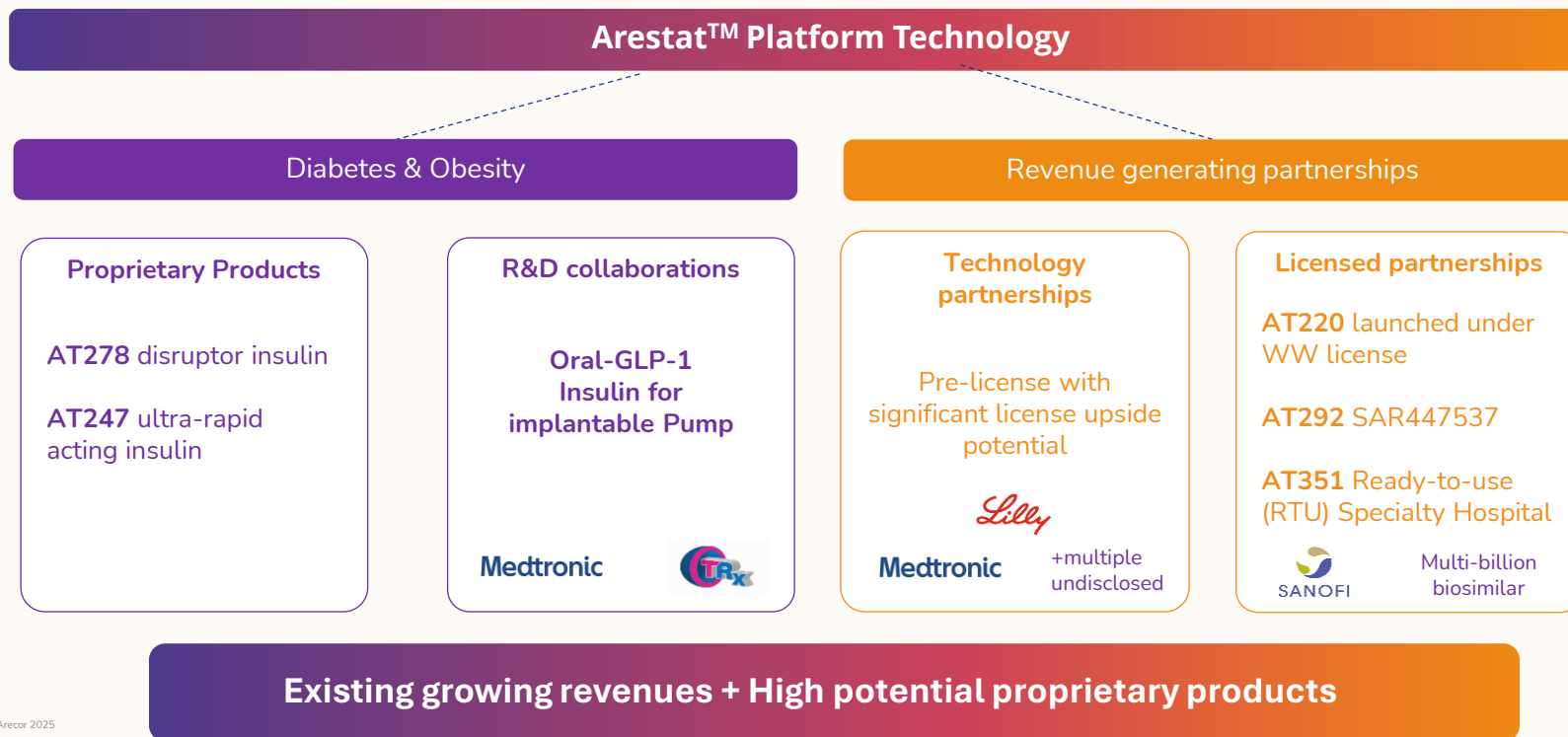
- Juvenescence, a privately held life sciences company developing therapies to increase healthy human lifespan
- Silence Therapeutics, then an AIM listed RNAi company
- BioMarin Inc, a NASDAQ orphan drug company, as EUMEA regional CFO



# Building value through better patient care







Developing enhanced therapeutics that address areas of high unmet need in high value markets



# A broad and de-risked product portfolio and pipeline



Strong mix of commercial products and partners, and development products targeting large markets

	Product	Area	Research	Preclinical	Phase I	Phase II	Phase III	Est launch	Current market size
In-House Proprietary	<b>AT278</b>	Diabetes	[Progress bar]					c.2030 <sup>1</sup>	Total prandial insulin market >\$6bn <sup>2</sup>
	<b>AT247</b>	Diabetes	[Progress bar]					c.2030 <sup>1</sup>	
	<b>Oral GLP-1</b>	 Diabetes & Obesity	[Progress bar]					TBD	\$3.4bn <sup>3</sup>
Partnered Programmes	<b>AT220</b> undisclosed partner	Biosimilar	[Progress bar: Launched and generating royalties]					Launched	\$multi-billion <sup>4</sup>
	<b>AT292</b> (SAR447537)	 Alpha-1 antitrypsin deficiency	[Progress bar]			[Progress bar: Accelerated approval pathway]		2027	\$3bn+ <sup>5</sup>
	<b>AT351</b> undisclosed partner	Specialty Hospital	[Progress bar: FDA confirmed no clinical studies required under 505(b)2 regulatory pathway]					2028	
	<b>AT367</b> (Implantable insulin pump)	 Diabetes	[Progress bar]					TBD	
	<b>Technology partnerships</b> Pre-license Multiple undisclosed 	Various/Formulation Development	[Progress bar: Partners products at various stages of development]						

1. Subject to appropriate funding and management estimates; 2. Prandial insulin market 2019, estimate based on 2019 sales figures of Eli Lilly, Novo Nordisk and Sanofi Aventis reported in Company Annual Reports, exchange rates as at 15 February 2021; 3. Novo Nordisk Annual Report 2024 reported Rybelsus sales \$3.4bn (exchange rate as at April 2025), 4. Originator 2023 product revenue as reported in Annual Report; 5. Sanofi's Pipeline April 2025, Inhibrx Corporate presentation, Jan 2021

# Operational highlights (including post-period events)



Focussed in areas of high met unmet patient need in high value markets

## Diabetes & Obesity

- **AT278** demonstrated superiority to NovoRapid® and Humulin® R U-500, in a Phase I clinical trial in Type 2 diabetics with a high body mass index (BMI)
  - Positive negotiations with insulin device companies for a strategic partnership for AT278
- **AT247** in-vitro modelling in AID pump systems on-going with device companies
- **Oral GLP-1 receptor agonist** - Significant positive in-vitro progress with a series of non-clinical pharmacokinetic (PK) studies and data on track to be delivered in H2 2025 which will inform next development steps

## Partnership portfolio

- Arestat™ - enhanced biosimilar product, **AT220**, generating growing royalties under a worldwide licensing agreement
- Growing portfolio of license and pre-license technology partnerships – including new exclusive milestone and royalty-bearing licensing agreement for RTU medicine, AT351

## IP portfolio

- 17 key patents granted in major territories including increased protection of Arecor's proprietary diabetes products (AT247 and AT278) and the broader Arestat™ technology platform



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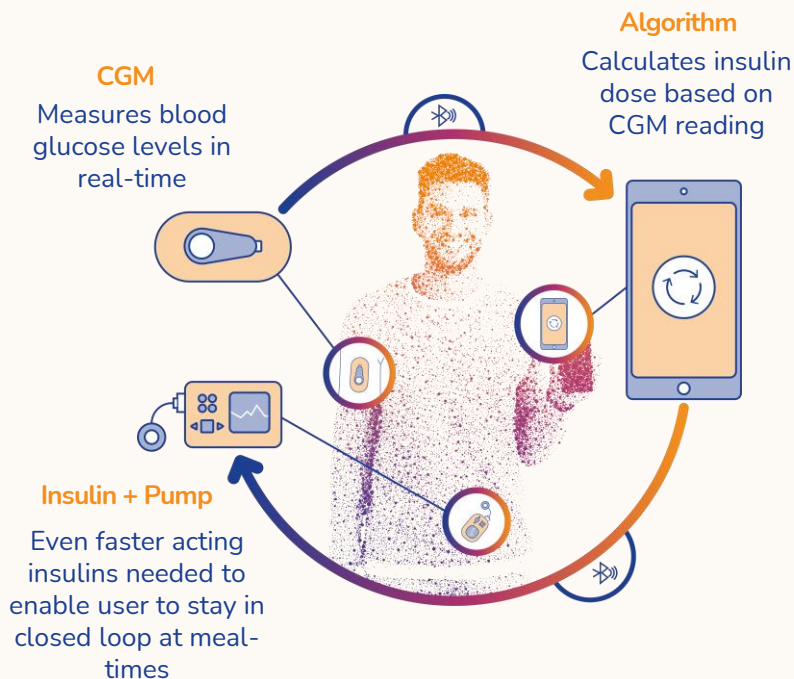
# Best-in-class insulin proprietary products

Serving unmet needs in large commercial markets

# Catalyzing next generation automated insulin delivery (AID) system



Simplifying care, reducing burden and broadening access to all that would benefit from AID systems



## AT247

- 100U/mL ultra-rapid acting insulin
- Superior PK/PD with potential to **enable fully closed loop AID systems** using existing pumps
- Improve TIR whilst reducing burden for **Type 1 diabetics**

## AT278

- The **only highly concentrated (500U/mL) ultra-rapid acting insulin**
- To enable innovation leap and next generation of **longer wear and miniaturized pumps**
- Enable PWD's with high daily insulin needs to transition to AID systems:
  - Particularly **Type 2 diabetics** where average daily insulin dose is ~100U/day and <10% currently use an insulin pump

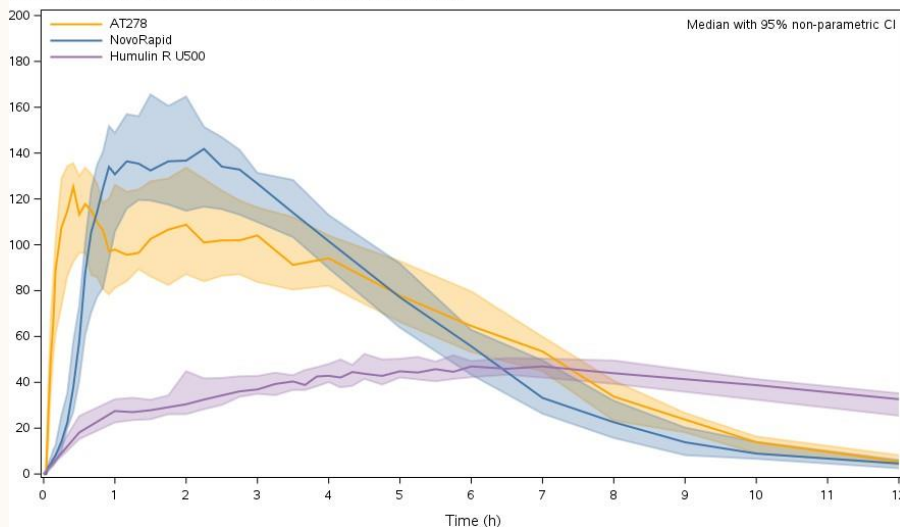


# AT278 (500U/mL) demonstrated PK superiority in T2D patients with high BMI

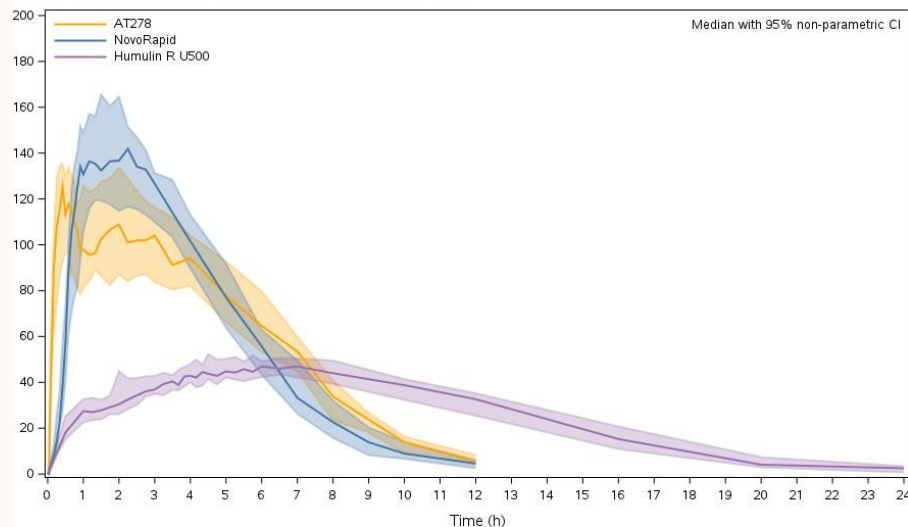


Confirms AT278 maintains fast and superior onset of action irrespective of diabetes type (T1D & T2D) and BMI

Baseline Corrected Serum Insulin Aspart and Human Insulin (uIU/mL)



Baseline Corrected Serum Insulin Aspart and Human Insulin (uIU/mL)

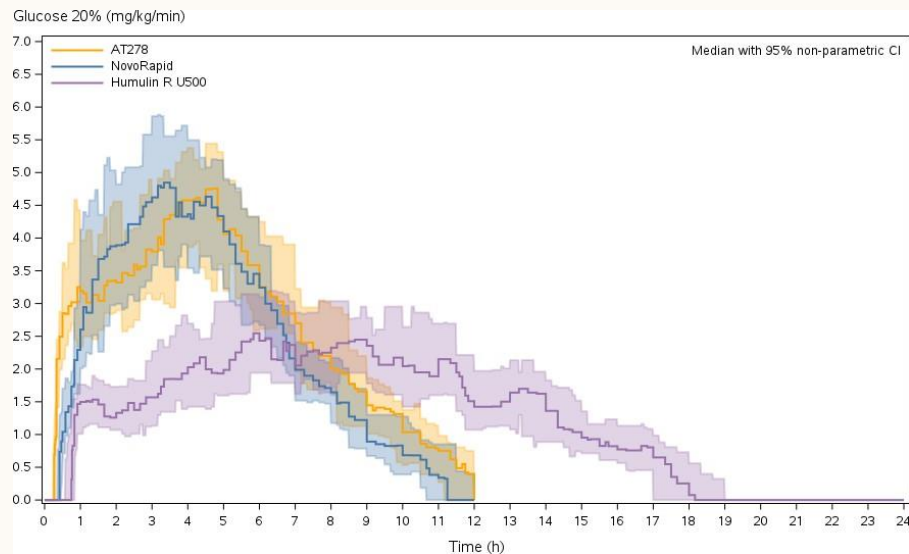
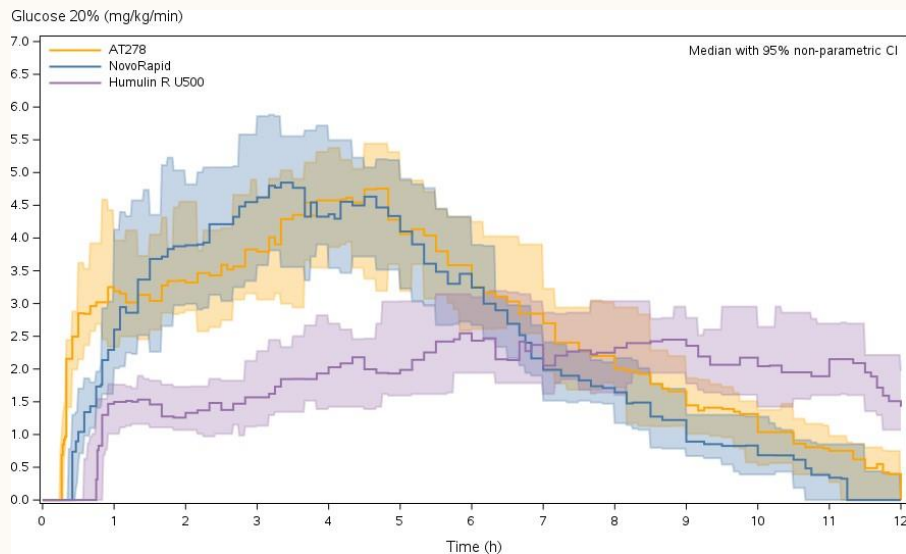


**AT278 showed superiority for onset of appearance and insulin exposure (PK) during 60 mins after dosing compared with NovoRapid® and Humilin-R U500**

# AT278 (500U/mL) demonstrated PD superiority in T2D patients with high BMI



Confirms AT278 superior blood glucose lowering profile irrespective of diabetes type (T1D & T2D) and BMI



**AT278 showed superiority for early insulin action with accelerated onset of glucose-lowering effect (PD) during 60 mins after dosing compared with NovoRapid® and a shorter duration of action compared with Humulin-R U500**

# Desired 7-day+ wear not currently achievable for nearly all T2D's



AT278 can achieve 7-day wear for nearly all T2D's across all existing insulin pumps

% IIT T2D's in the US that **cannot** reach wear time vs insulin units in reservoir

Number IIT T2D's in the US that **cannot** reach wear time vs insulin units in reservoir

Current pumps limited to 180-300U insulin

	3d	5d	7d
200U	86	98	100
300U	59	89	97
600U	13	43	67
900U	3	17	37
1500U	0	3	10

	3d	5d	7d
200U	1,630,676	1,860,258	1,892,318
300U	1,120,168	1,682,293	1,837,047
600U	241,943	821,838	1,271,952
900U	51,814	322,332	707,395
1500U	0	50,307	181,886

U500 insulin (AT278)

What this means



Nearly **100%** of T2D's on today's pump/insulins cannot achieve 7-day wear without a refill



Significant unmet need and potential for Arecor

# Desired 7-day+ wear not currently achievable for > 50% T1D's



AT278 can achieve 7-day wear for all T1D's across all existing insulin pumps

% IIT T1D's in the US that **cannot** reach wear time vs insulin units in reservoir

Number IIT T1D's in the US that **cannot** reach wear time vs insulin units in reservoir

Current pumps limited to 180-300U insulin

	3d	5d	7d
200U	28	67	86
300U	7	33	59
600U	0	3	11
900U	0	0	2
1500U	0	0	0

	3d	5d	7d
200U	537,365	1,276,905	1,640,340
300U	134,231	629,212	1,126,650
600U	3,348	55,703	201,995
900U	169	6,138	37,789
1500U	0	160	1,869

U500 insulin (AT278)

AT278 has the potential to be the only insulin that can enable and catalyze the next generation of longer wear miniaturized AID systems, simplifying care, reducing burden and broadening access to T2D's as well as T1D's

## US Initial Addressable Market for AT278 is attractive at ~\$2.9 Bn



Significant commercial opportunity for AT278 serving unmet patient need in a large market

US Initial Addressable Market of insulin revenue alone based on two high need market segments:

A: PWDs with high TDD (>100U/day), preferring pumps but on MDI because no other pump can match their TDD needs

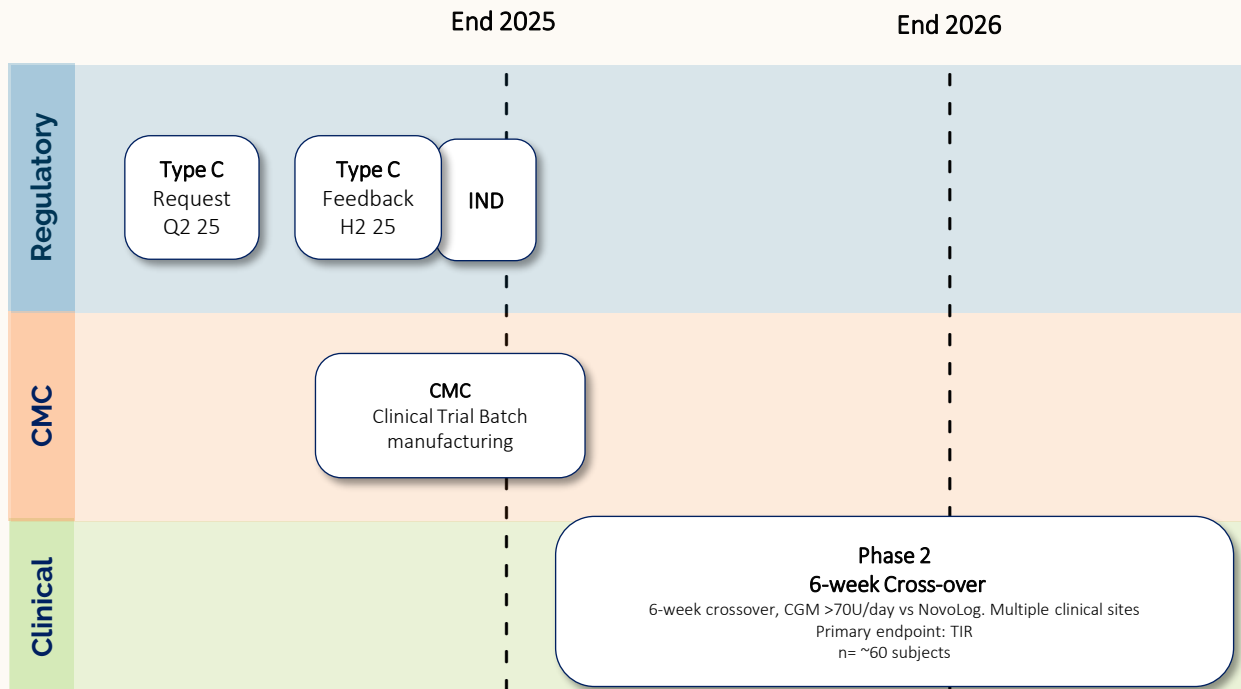
B: PWDs currently pump but could switch to an extended wear pump (7 day sets and sufficient insulin for 7 days)

A: PWD's on MDI with TDD > 100U	B: PWD's on Pump Therapy	Insulin Net price/U	Total Addressable Market (Insulin Revenue)
~1.1 M <sup>1</sup>	~1.0 M <sup>2</sup>	\$0.05 <sup>3</sup>	~\$ 2.9 Bn <sup>4</sup>
~0.15 M T1 PWDs & ~0.9 M T2 PWDs	~0.9 M T1 PWDs & ~0.1 M T2 PWDs		

**Pump miniaturization, commercializing outside of the US and pump revenues offer significant additional upside potential**

Abbreviations: MDI = Multiple Daily Injections. TDD = Total Daily Dose; Sources: 1. Arecor proprietary TDD modelling; 2. Seagrove Partner's Proprietary Global View Forecast; 3. [pricingfor.lilly.com](https://pricingfor.lilly.com) and [novopricing.com](https://novopricing.com); 4. TAM calculation= (1.1M PWDs x TDD of 100U x \$0.05/U) = (1.0M PWDs x TDD of 50U x \$0.05/U)

# Pathway to pivotal AT278-pump Phase 2 clinical study



## Why is this study important:

- Accelerated pathway to end of Phase 2
- Pivotal Phase 2 clinical data continuously dosing AT278 via an insulin pump
- Confirm TIR, pump precision, accuracy and safety for delivery of only ultra-concentrated ultra-rapid acting prandial insulin
- Key data to demonstrate that AT278 is the ideal pump insulin to catalyze next generation of miniaturized, longer wear pumps



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# Oral Delivery of Peptides

Significant opportunity starting with oral GLP-1

# Significant additional upside opportunity in oral peptide delivery



Development of oral GLP and additional therapies offering alternative treatment options in large markets

## Oral delivery PoC GLP-1

- Initial target to develop enhanced oral GLP-1
- PoC to improve oral GLP-1 (Rybelsus®):
  - Enhance bioavailability & remove strict dosing criteria (empty stomach)
  - High disease prevalence, GLP-1 therapy effective yet relatively low treatment rates = room for new entrants
- GLP-1 market forecast to reach \$80-100bn by 2030<sup>1</sup>; Rybelsus® 2024 sales \$3.4bn

## Status

- Initial positive results from formulation development phase:
  - Overcome first significant challenge of stabilising the peptide within the oral delivery matrix
- A series of dog PK studies on-going to inform the optimum approach to improve bioavailability. Data will be available during 2H 25 which will define next steps

If successful with oral GLP-1 opens a huge opportunity for expansion more broadly into oral delivery of peptides



# Significant deal making in oral delivery space



Demonstrating large pharma investor interest and opportunity for Arecor to create transformational value

**Significant acceleration in deal-making spanning in-licensing products & technology, M&A and investment**



**Emisphere**

Nov 20: Novo acquired for oral delivery tech for **\$1.8bn**

**Target(s)** GLP-1  
**Indication(s)** Diabetes & Obesity

**Metsera**

**D&D pharmatech**

Mar 24: Metsera license rights to D&D Oralink oral peptide delivery tech & pre-clinical products **\$807m**

**Target(s)** Lead GLP-1  
**Indication(s)** Diabetes & Obesity

**SEAPORT**  
THERAPEUTICS

Apr 24: Launched with **\$100m** oversubscribed Series A. Glyph oral delivery platform

**Target(s)** 3 early oral products  
**Indication(s)** Anxiety disorders

**abbvie**

**NIMBLE**  
THERAPEUTICS

Dec 24: Abbvie acquires Nimble for oral peptide assets **\$200m** + contingent

**Target(s)** IL-23R  
**Indication(s)** IBD

**Verdiva Bio**

Jan 25: Verdiva launches with **\$410M** series A to fund weekly-dosed weight loss drug trials

**Target(s)** Oral GLP-1 & Oral Amylin  
**Indication(s)** Obesity

**MERCK**

**CYPRUMED**  
changing biodelivery

Apr 25: Merck non-exclusive global rights to Cyprumed's oral peptide delivery platform for **\$493M**

**Target(s)** Macrocytic peptides  
**Indication(s)** TBD



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# Financials and upcoming catalysts

## 2024 Key Financials



£m	2024	2023	
<b>Revenues</b>	<b>5.1</b>	<b>4.6</b>	Increase in non-Ogluo products
R&D Expenses	(3.0)	(5.4)	Tight control on expenses continuing into 2025
SG&A Expenses	(6.2)	(6.2)	
Exceptional Items (non-cash)	(3.3)	0.0	
<b>Loss after tax</b>	<b>(10.2)</b>	<b>(8.6)</b>	
<b>Cash &amp; short-term investments</b>	<b>3.3</b>	<b>6.8</b>	Cash augmented by successful Summer 2024 fund-raise

Future R&D expenditure to focus on areas of highest value creation (i) proprietary diabetes portfolio and (ii) oral peptide delivery platform

AT220 royalties increasing

Permanent CFO in place and close cost control management continues

# Investment highlights and upcoming catalysts

Multiple opportunities for significant value creation



- Positive strategic partnership discussions on-going with multiple potential partners to bring transformational AT278-pump product to market
- Series of pre-clinical PK studies and data to optimize bioavailability of oral GLP-1 therapy
  - Leverage data to expand to additional peptides and validate as novel platform
- Growing revenue streams from marketed product AT220 & pharma partnerships

**Proven formulation expertise, blue-chip partners and licensees, and proprietary products addressing unmet patient needs in large markets**



Thank you

## Contact

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